



# CAPITOL CITY SPEAKERS BUREAU

*We help you thrill your audience!*

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## Sue Ershler

Travels from: **Washington**

Fee Range: **\$7,501 - \$10,000**

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Susan Ershler tours the world speaking about her life journey and sharing with others her secrets for success, determination, and achieving seemingly impossible goals.

Susan's record would be remarkable enough if it only detailed her business achievements. During her 23-year corporate career, she has held a series of increasingly responsible executive positions in the sales divisions of Fortune 500 companies. She led teams to sales records, beating quotas from \$1 million to \$600 million. Ending as a vice president of sales for a multi-national telecommunications corporation, she was responsible for their fast-growing Internet division. She also worked at US WEST, United Technologies, FedExKinko's, and GTE (Verizon). During her business career, she earned 11 annual President's Club sales awards - the top honors awarded to the sales people in these companies.

But as she was marking these achievements, she and her husband Phil, a professional mountain guide, were climbing the Seven Summits - the highest mountain on each of the world's seven continents.

That remarkable journey culminated at the top of Mount Everest on May 16, 2002. With that climb, she and Phil became the first couple in history to climb the Seven Summits together. They've written a book on their adventure, *Together on Top of the World: A True Story of Love and Courage*, published by Warner Books.

That feat earned them world-wide media attention, including Good Morning America, CNN, *The New York Times* and many others. As Alex Ward of *The New York Times* put it, "Surmounting Everest's 29,035 feet remains one of the great mythic achievements, an undisputable display of skill and courage against ice and rock, bottomless chasms, body-numbing temperatures and tent-shredding winds, all in an oxygen-deprived danger zone. Ms. Ershler worked hard to get there."

Susan tells her electrifying story to audiences with clarity and passion. She lifts her audience's ambitions by showing them how hard work, dedication, perseverance and a total commitment to excellence can pay off in reaching seemingly impossible goals.

Susan's message stands apart for its credibility and power. Having climbed the mountain - in work, and in the world, Susan Ershler is the real deal.

### ***Most Requested Programs...***

- Reaching New Heights: Everest & Beyond
- From Manager to Mountaineer
- Project. Prepare. Persevere.™